## Report of Consolidated Financial Results

For the Six Months Ended September 30, 2004
Registered

Company Name: $\quad$| Hitachi High-Technologies |
| :--- | :--- | :--- |
| Corporation |$\quad$ Stock Listings: $\quad$ Tokyo, Osaka

## 1. Business Performance

(1) Results of Operations (for the six months ended September 30, 2004 and 2003, and the year ended March 31, 2004)
(Millions of Yen, \%)

|  | Operating <br> Net Sales | Change | Ordinary <br> Income | Change | Income <br> Change |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| FY2004 Interim | $¥ 490,562$ | $27.4 \%$ | $¥ 15,815$ | $167.2 \%$ | $¥ 13,390$ | $113.7 \%$ |
| FY2003 Interim | $¥ 384,958$ | $-0.1 \%$ | $¥ 5,918$ | $22.0 \%$ | $¥ 6,267$ | $32.3 \%$ |
| FY2003 | $¥ 831,050$ |  | $¥ 13,798$ |  | $¥ 13,673$ |  |


|  | Net Income | Change | Net Income <br> per Share (Yen) | Diluted Net Income <br> per Share |
| :--- | ---: | ---: | ---: | ---: |
| FY2004 Interim | $¥ 7,300$ | $149.3 \%$ | $¥ 53.06$ | - |
| FY2003 Interim | $¥ 2,928$ | $60.4 \%$ | $¥ 21.28$ | - |
| FY2003 | $¥ 7,162$ |  | $¥ 50.56$ | - |

Notes:

1. Equity income was $¥ 71$ million for the six months ended September 30,2004 , $¥ 2$ million for the six months ended September 30, 2003, and $¥ 42$ million in the fiscal year ended March 31, 2004.
2. The average number of common shares was $137,574,722$ for the six months ended September 30, 2004, 137,581,954 for the six months ended September 30, 2003 and 137,579,619 as of March 31, 2004.
3. There were changes in accounting procedures.
4. Percentage changes for interim net sales, operating income, ordinary income and net income results indicate increases or decreases relative to interim results for the previous fiscal year.
(2) Financial Position

|  |  |  |  | (Millions of Yen, \%) |  |  |  |
| :--- | :---: | ---: | ---: | ---: | :---: | :---: | :---: |
|  | Total Assets | Total Shareholders’ <br> Equity | Shareholders’ <br> Equity Ratio | Shareholders’ Equity <br> per Share (Yen) |  |  |  |
| FY2004 Interim | $¥ 450,514$ | $¥ 166,472$ | $37.0 \%$ | $¥ 1,210.06$ |  |  |  |
| FY2003 Interim | $¥ 402,388$ | $¥ 156,611$ | $38.9 \%$ | $¥ 1,138.34$ |  |  |  |
| FY2003 | $¥ 462,875$ | $¥ 160,480$ | $34.7 \%$ | $¥ 1,164.99$ |  |  |  |

Note:
The number of outstanding shares was $137,573,585,137,578,793$ and $137,575,575$ as of September 30 , 2004, September 30, 2003 and March 31, 2004, respectively.
(2) Cash Flows

|  | Net Cash Provided <br> by Operating <br> Activities | Net Cash Used in <br> and Provided by <br> Investing <br> Activities | Net Cash Used in <br> and Provided by <br> Financing <br> Activities | Cash and Cash <br> Equivalents at End <br> of Period |
| :--- | ---: | ---: | ---: | ---: |
| FY2004 Interim | $¥ 349$ | $¥ 816$ | $¥-7,794$ | $¥ 38,804$ |
| FY2003 Interim | $¥ 7,217$ | $¥ 940$ | $¥-8,413$ | $¥ 51,219$ |
| FY2003 | $¥ 14,989$ | $¥-531$ | $¥-20,853$ | $¥ 44,648$ |

(4) Scope of Consolidation and Application of Equity Method

Consolidated subsidiaries: 38
Equity-method unconsolidated subsidiaries: 0
Equity-method affiliates: 1
(5) Changes to Scope of Consolidation and Application of Equity Method

Newly consolidated subsidiaries: 0
Unconsolidated subsidiaries: 2
New equity-method companies: 0
Companies no longer subject to the equity method: 0
2. Earnings Outlook (for the Year Ending March 31, 2005)
(Millions of Yen)

|  | Net Sales | Ordinary Income | Net Income |
| :--- | ---: | ---: | ---: |
| FY2004 | $¥ 935,000$ | $¥ 22,100$ | $¥ 12,400$ |

*Net income per share is forecast at $¥ 88.83$
General Notes:

1. Projections made in this report are based on information available at the time of publication. Owing to various factors, actual results may differ from these projections.
2. Net income per share forecasts exclude earnings that would not be distributable to common-stock shareholders.

## Results of Operations

(1) Overview

Net sales for the six months ended September 30, 2004, amounted to $¥ 490.6$ billion, up $27.4 \%$ from the same period a year earlier. Ordinary income rose $113.7 \%$, to $¥ 13.4$ billion. Net income climbed $149.3 \%$, to $¥ 7.3$ billion. Segment operating results were as follows.

## Electronic Device Systems

Sales of semiconductor manufacturing equipment improved compared with the same period in the previous fiscal year, reflecting increased capital investment by domestic and Asian manufacturers. Sales of mainstay critical dimension measurement scanning electron microscopes(CD-Measurement SEMs) remained strong while sales of etchers, primarily in the domestic market, held their own. Vigorous capital investment by liquid crystal display(LCD) makers in Asia generated robust sales of LCD-related manufacturing equipment. The integration of Hitachi Electronics Engineering Co., Ltd. (currently Hitachi High-Tech Electronics Engineering Co., Ltd.) into our Group also boosted segment sales, which reached $¥ 112.7$ billion, up 80.1\%.

## Life Science

Amidst efforts to restrain medical expenses, sales of clinical diagnostic instruments essentially maintained the same levels as the previous year. In the field of biotechnology-related equipment, stagnation in sales of clinical analyzers and a marked slowdown in U.S. demand for DNA sequencers caused contraction in the segment overall. As a result, segment sales declined $3.8 \%$, to $¥ 41.8$ billion.

## Information Systems \& Electronic Components

Sales of semiconductors and secondary batteries for cellular phones to Asia increased steadily, owing to favorable growth in the market for mobile phones. In addition, OLED (organic light emitting diode) production equipment posted stable sales to South Korea and Taiwan, while sales of chip mounters benefited from active capital investment in Asia, especially China. These factors boosted segment sales $14.4 \%$, to $¥ 173.6$ billion.

## Advanced Industrial Products

Against a background of flourishing demand and a rapid rise in the price of raw materials, sales of ferrous and non-ferrous metals and resins regained momentum. The brisk market for digital home appliances and cellular phones led to a recovery in demand for silicon wafer and LC-related materials. An expanding market for information imaging fueled brisk sales of optical components for LCD projectors. As a result, the segment posted sales of 162.5 billion, an increase of $27.6 \%$.
(2) Outlook for the Next Fiscal Year

Though the Chinese economy remains strong, slowing in the U.S. economy and a decline in semiconductor demand foreshadow a deceleration in the pace of growth during the second half of the year.
Our targets for the period ending March 31, 2005, are: net sales of $¥ 935.0$ billion, a year-on-year increase of $12.5 \%$; ordinary income of $¥ 22.1$ billion, an increase of $61.6 \%$; and net income of $¥ 12.4$ billion, a $73.1 \%$ increase.
We are working to achieve these goals by becoming a global leader in high-tech solutions and honing our ability to respond promptly to our customers' needs.

## Consolidated Statements of Income

For the six months ended September 30, 2004 and 2003 and the year ended March 31, 2004
(Millions of Yen, \%)

|  | FY2004 Interim | FY2003 Interim | Change | FY2003 |
| :---: | :---: | :---: | :---: | :---: |
| Net sales | $¥ 490,562$ | ¥384,958 | 27.4\% | ¥831,050 |
| Cost of sales | 426,329 | 335,236 | 27.2 | ¥730,186 |
| Gross profit | 64,234 | 49,721 | 29.2 | $¥ 100,864$ |
| Selling, general and administrative expenses | 48,419 | 43,803 | 10.5 | ¥87,066 |
| Operating income | 15,815 | 5,918 | 167.2 | $¥ 13,798$ |
| Other income |  |  |  |  |
| Interest | 166 | 232 | -28.4 | 510 |
| Dividends | 106 | 68 | 56.2 | 122 |
| Equity in earnings of affiliates | 71 | 2 | 4,122.5 | 42 |
| Others | 1,224 | 565 | 116.8 | 1,139 |
|  | 1,566 | 866 | 81.0 | 1,813 |
| Other deductions |  |  |  |  |
| Interest | 99 | 82 | 20.7 | 165 |
| Others | 3,893 | 435 | 795.1 | 1,774 |
|  | 3,992 | 517 | 672.8 | 1,939 |
| Ordinary income | 13,390 | 6,267 | 113.7 | 13,673 |
| Extraordinary gains | 4,946 | - | - | - |
| Extraordinary losses | 5,789 | - | - | - |
| Income before income taxes and minority interests | 12,547 | 6,267 | 100.2 | 13,673 |
| Corporate, inhabitant and business taxes | 8,714 | 2,799 | 211.4 | 5,789 |
| Adjustments on corporate and other taxes | -3,620 | 518 | - | 657 |
| Minority interests | 153 | 22 | 588.4 | 65 |
| Net income | $\geq \quad 7,300$ | ¥ 2,928 | 149.3 | 7,162 |

## Consolidated Statements of Retained Earnings

For the six months ended September 30, 2004 and 2003

|  |  | (Millions of Yen) |
| :---: | :---: | :---: |
|  | FY2004 Interim | FY2003 |
| Capital Surplus: |  |  |
| Capital surplus at beginning of period | ¥ 35,745 | ¥ 35,745 |
| Capital surplus at end of period | 35,745 | 35,745 |
| Earned Surplus: <br> Earned surplus at beginning of period Earned surplus at beginning of period |  |  |
|  | 114,427 | 109,633 |
|  | 114,427 | 109,633 |
| Increase in earned surplus Net income | 7,300 | 7,162 |
|  | 7,300 | 7,162 |
| Decrease in earned surplus Dividends Directors' bonuses | $\begin{array}{r} 1,032 \\ 206 \\ \hline \end{array}$ | $\begin{array}{r} 2,064 \\ 305 \\ \hline \end{array}$ |
|  | 1,238 | 2,368 |
| Earned surplus at end of period | ¥120,489 | $¥ 114,427$ |

## Consolidated Balance Sheets

As of September 30, 2004 and 2003

| ASSETS | FY2004 Interim | FY2003 | Change |
| :---: | :---: | :---: | :---: |
| Current assets: |  |  |  |
| Cash on hand and in banks | $¥ 38,908$ | $¥ 41,747$ | ¥-2,838 |
| Trade receivables | 234,056 | 234,613 | -557 |
| Marketable securities | 1,185 | 4,092 | -2,907 |
| Inventories | 59,613 | 55,860 | 3,753 |
| Deferred tax assets | 17,142 | 14,115 | 3,026 |
| Advance payments | 1,643 | 1,844 | -202 |
| Others | 4,220 | 8,598 | -4,378 |
| Less: Allowance for doubtful receivables | -2,690 | -2,645 | -45 |
|  | 354,077 | 358,226 | -4,148 |
| Property, plant and equipment: |  |  |  |
| Buildings and structures | 20,150 | 23,438 | -3,288 |
| Machinery and vehicles | 7,997 | 9,086 | -1,089 |
| Tools, furniture and fixtures | 7,531 | 6,903 | 628 |
| Land | 20,427 | 22,446 | -2,019 |
| Construction in progress | 180 | 162 | 18 |
|  | 56,285 | 62,035 | -5,750 |
| Intangible fixed assets: |  |  |  |
| Goodwill and patents | 532 | 710 | -178 |
| Software | 4,527 | 4,115 | 412 |
| Consolidation adjust account | 5,668 | 6,398 | -729 |
| Others | 135 | 196 | -61 |
|  | 10,862 | 11,419 | -557 |
| Investments and other assets: |  |  |  |
| Investments in securities | 13,932 | 15,323 | -1,391 |
| Long-term loans receivable | 1,332 | 1,410 | -78 |
| Deferred tax assets | 8,603 | 7,371 | 1,232 |
| Others | 6,554 | 8,059 | -1,505 |
| Less: Allowance for doubtful receivables | -1,132 | -967 | -164 |
|  | 29,290 | 31,195 | -1,906 |
|  | 96,437 | 104,649 | -8,212 |
| Total assets | $¥ 450,514$ | ¥462,875 | ¥-12,361 |



## Consolidated Statements of Cash Flows

For the six months ended September 30, 2004 and 2003, and the year ended March 31, 2004

| (Millions of Yen) |  |  |  |
| :---: | :---: | :---: | :---: |
|  | FY2004 Interim | FY2003 Interim | FY2003 |
| Cash flows from operating activities: |  |  |  |
| Income before income taxes | ¥ 12,547 | ¥ 6,267 | ¥13,673 |
| Depreciation and amortization | 4,439 | 3,521 | 7,552 |
| Impairment losses | 5,585 | - | - |
| Increase and decrease in allowance for retirement benefits | -3,916 | 2,432 | 1,487 |
| Decrease in various allowances | -181 | -566 | 203 |
| Interest and dividend income | -271 | -299 | -632 |
| Interest expenses | 99 | 82 | 165 |
| Other non-cash income and expenses | 954 | 601 | 1,224 |
| Bonuses paid to directors | -206 | -305 | -305 |
| Increase and decrease in trade receivables | 1,030 | -1,473 | -31,776 |
| Increase and decrease in inventories | -5,785 | -5,944 | -5,936 |
| Increase and decrease in trade payables | -11,511 | 9,894 | 37,037 |
| Changes in other assets and liabilities-net | 3,078 | -1,466 | -1,011 |
| Others | -561 | 103 | 11 |
|  | 5,300 | 12,846 | 21,693 |
| Interests and dividends received | 283 | 318 | 671 |
| Interest paid | -93 | -50 | -99 |
| Income taxes paid | -5,140 | -5,896 | -7,276 |
| Net cash provided by operating activities | 349 | 7,217 | 14,989 |
|  |  |  |  |
| Cash flows from investing activities: |  |  |  |
| Increase in time deposits | -146 | -324 | -331 |
| Decrease in time deposits | 140 | 72 | 446 |
| Proceeds from sales of marketable securities |  |  |  |
|  | 3,000 | 2,103 | 2,103 |
| Payment for purchase of investment securities | -37 | -1,035 | -2,036 |
| Proceeds from sales of investment securities | 578 | 1,387 | 7,822 |
| Payment for purchase of property, plant and equipment | -3,174 | -2,500 | -4,711 |
| Proceeds from sales of property, plant and equipment | 524 | 21 | 190 |
| Increase in loans receivable | -30 | -30 | -60 |
| Proceeds from collection of loans | 2 | 1 | 2 |
| Payment for additional purchase of shares of consolidated subsidiaries | -41 | - | -150 |
| Payment for purchase of shares of subsidiaries | - | - | -3,808 |
| Proceeds from purchase of shares of subsidiaries | - | 1,244 | - |
| Net cash provided by investing activities | 816 | 940 | -531 |


|  |  |  |  |
| :--- | ---: | ---: | ---: |
| Cash flows from financing activities: |  |  |  |
| $\quad$ Increase and decrease in short-term debt | $-5,687$ | $-7,293$ | $-18,696$ |
| $\quad$ Repayment of long-term debt | $-1,000$ | - | $-2,064$ |
| Dividends paid <br> Other | $-1,032$ | $-1,032$ | -93 |
| Net cash used in and provided by financing <br> activities | -74 | -88 | $-20,853$ |
| Effect of exchange rate changes on cash and <br> cash equivalents | $-7,794$ | $-8,413$ | $-1,402$ |
| Net increase and decrease in cash and cash <br> equivalents | 785 | -970 | $-7,797$ |
| Cash and cash equivalents at beginning of <br> period | $-5,844$ | $-1,226$ |  |
| Cash and cash equivalents of newly <br> unconsolidated subsidiaries | 44,648 | 52,456 | 52,456 |
| Cash and cash equivalents at end of period | - |  | -11 |

Adjustments to cash on hand and in banks

| Cash on hand and in banks | $¥ 38,908$ | $¥ 49,690$ | $¥ 41,747$ |
| :--- | ---: | ---: | ---: |
| Time deposits exceeding three months | -104 | -472 | -98 |
| Deposits of affiliated companies included under <br> "others" in current assets | - |  |  |
| Cash and cash equivalents at end of period | $¥ 38,804$ | $¥ 51,219$ | $¥ 44,699$ |

