

FY09 Q3 Financial Results & Outlook

January 26, 2010

 **Hitachi High-Technologies Corporation**

FY09 Q3 Financial Results & Outlook

I Outline of FY09 Q1-Q3 (Highlight)

II Outlook for FY09

III Financial Data

	(100 million yen)					
	Q1-Q3 Results	Q3 Results	Q1-Q3 YoY		Q3 YoY	
			Increase/Decrease	Ratio	Increase/Decrease	Ratio
Sales	4,268	1,451	-1,598	-27%	-182	-11%
Operating Income	-72	4	-221	—	-19	-83%
Ordinary Income	-62	8	-231	—	-22	-73%
Net Income	-56	-3	-151	—	-23	—
Net Income * per Share	-40.74yen		-110.08yen		—	
Net Assets * per Share	1,643.54yen		-75.12yen		—	

*Q1-Q3 Results

(100 million yen)

	Forecast	YoY		vs. Previous Forecast	
		Increase/Decrease	Ratio	Increase/Decrease	Ratio
Sales	6,000	-1,750	-23%	±0	±0%
Operating Income	-53	-202	—	+13	—
Ordinary Income	-45	-210	—	+15	—
Net Income	-53	-124	—	+10	—
Net Income per Share	-38.53yen	-89.97yen		+7.27yen	
Cash Dividend per Share	10.00yen	-20.00yen		±00.00yen	

FY09/Q4 FX Rate Estimate : 1USD= 85yen
1EUR=125yen

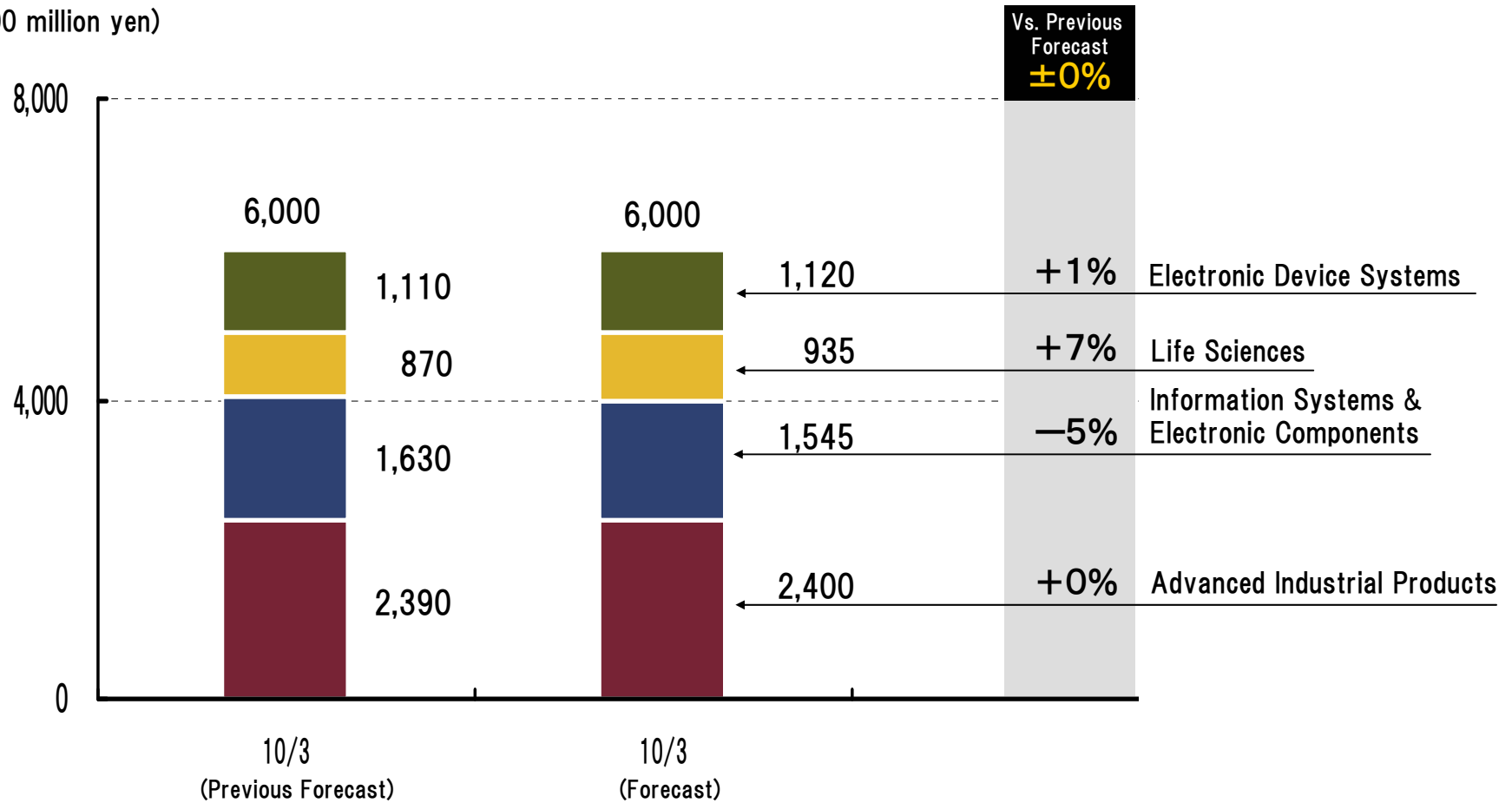
Previous Forecast (Published Values for Q2/Oct. 2009)

II

Outlook for FY09 (Sales)

Sales

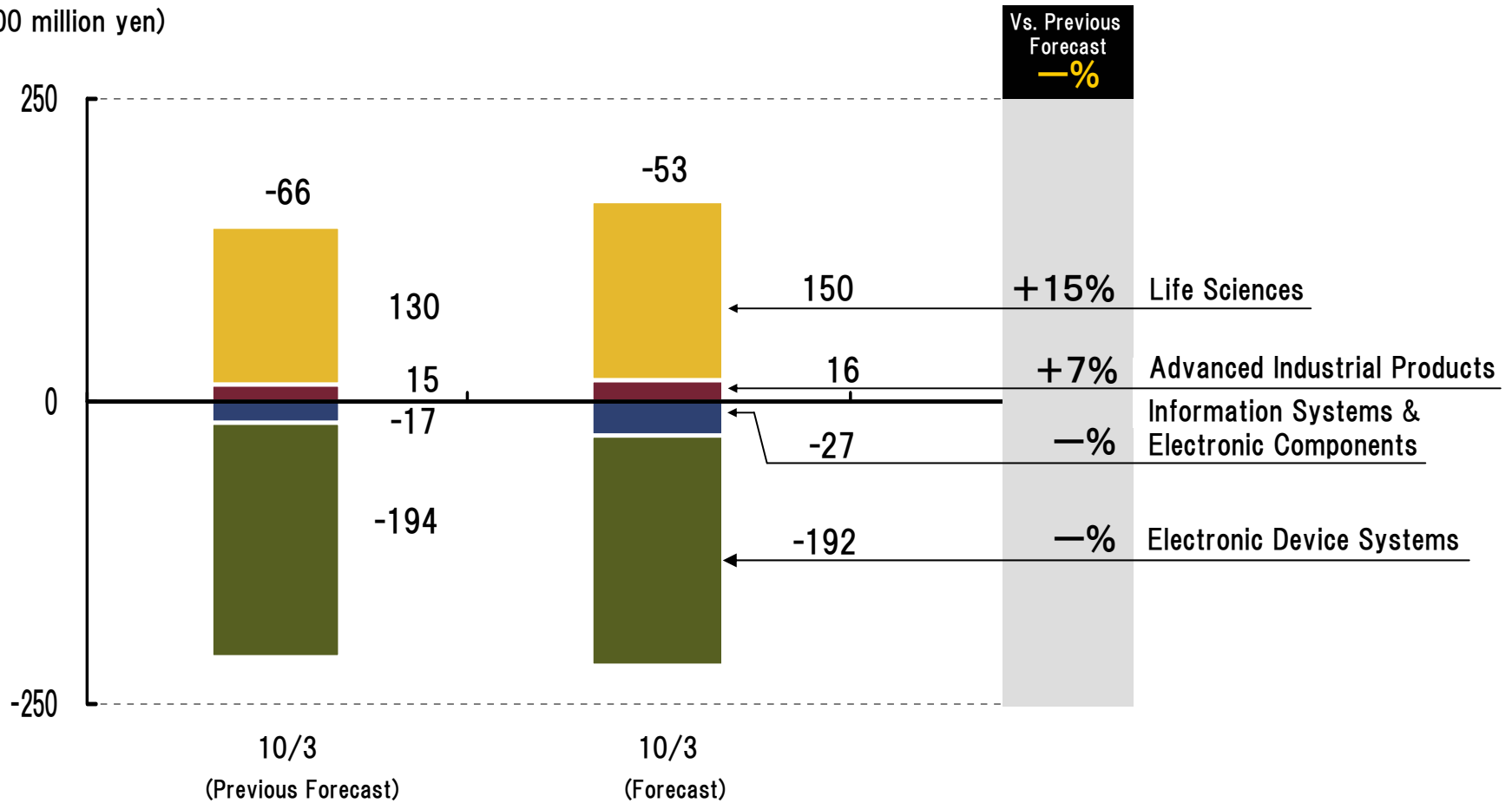
(100 million yen)



Previous Forecast (Published Values for Q2/Oct. 2009)

Operating Income

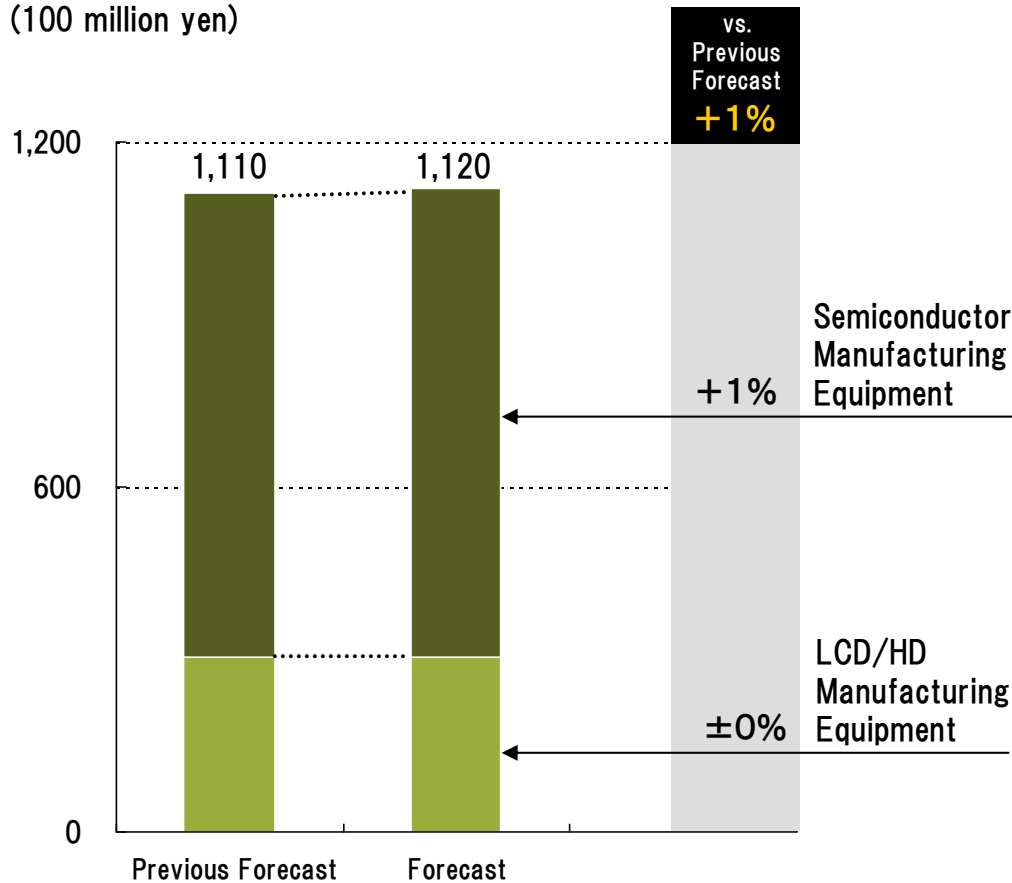
(100 million yen)



Sales

Explanations of Deviations

(100 million yen)



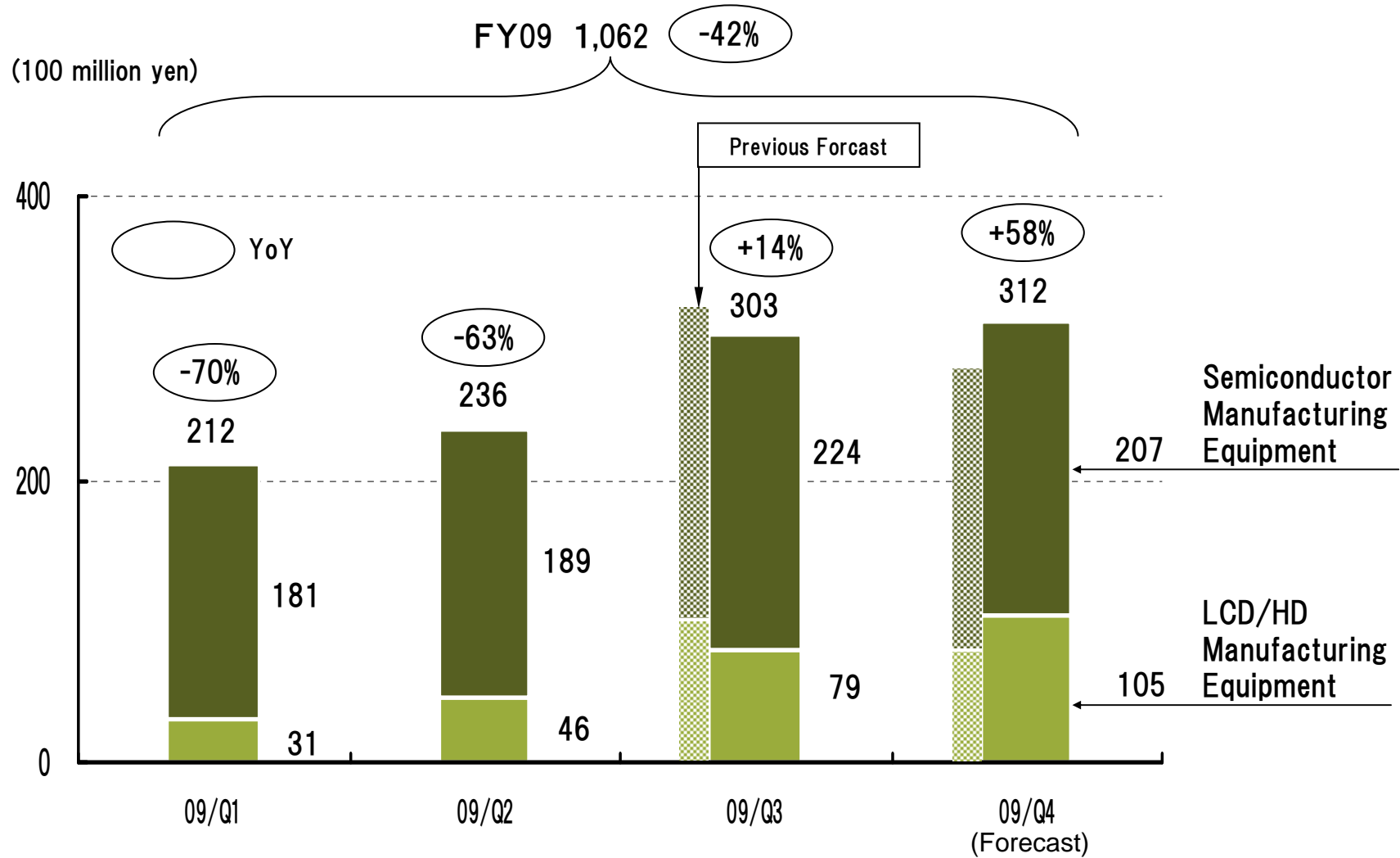
Semiconductor Manufacturing Equipment

- In process equipment, sales will decline primarily due to postponement in investment by major manufacturers
- Sales in metrology systems will rise in investment centered on size reduction among major foundries and memory manufacturers
- In analysis systems, despite securing orders from clients using supplemental budgets, sales will fall due to the protracted decline in private-sector demand

LCD/HD Manufacturing Equipment

- In LCD manufacturing equipment, sales will largely mirror previous forecast, led by sales to manufacturers in Japan and Taiwan
- In HD manufacturing equipment, although major manufacturers will show signs of a recovery in investment particularly in HDs and glass substrates, sales will largely follow targets due to the modest contribution of this trend to sales for the term

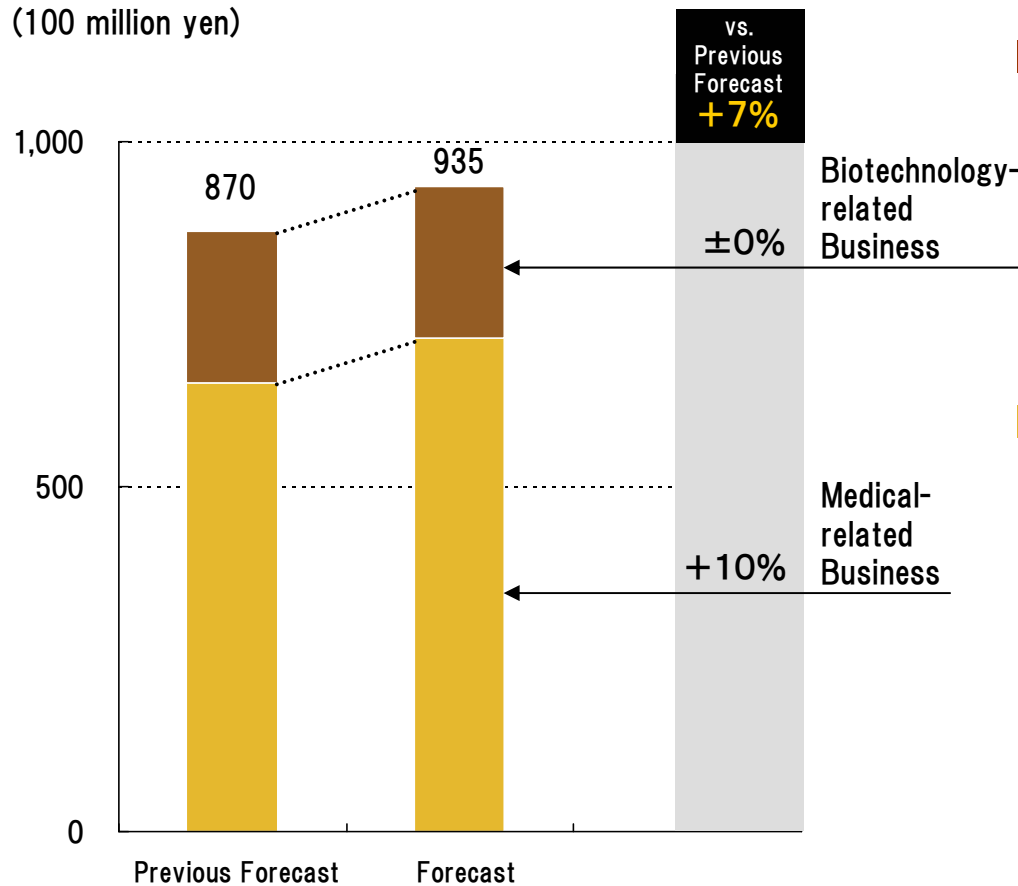
Orders Received



Sales

Explanations of Deviations

(100 million yen)



Biotechnology-related Business

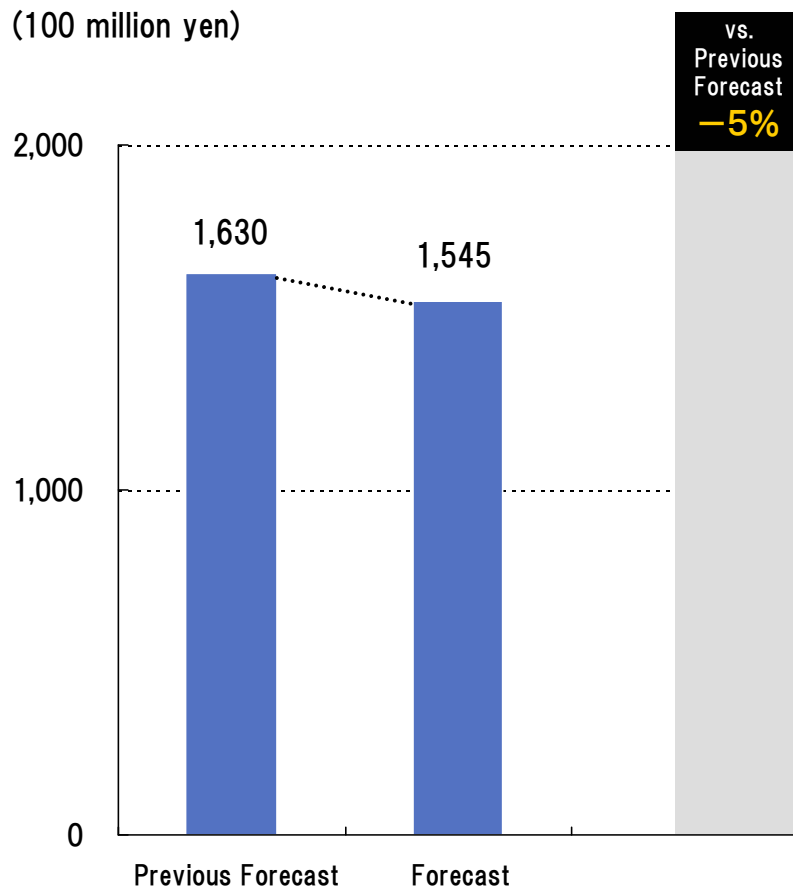
- Sales of DNA sequencers will be in line with targets, due to the launch of new product
- In general purpose analytical instruments, while weakness in private sector demand continues, sales will largely follow previous forecast due to clients using supplemental budgets

Medical-related Business

- Sales will rise mainly due to the launch of large-scale clinical chemistry and immunodiagnostic systems, as well as brisk sales of pre-analytical process automation systems

Sales

Explanations of Deviations

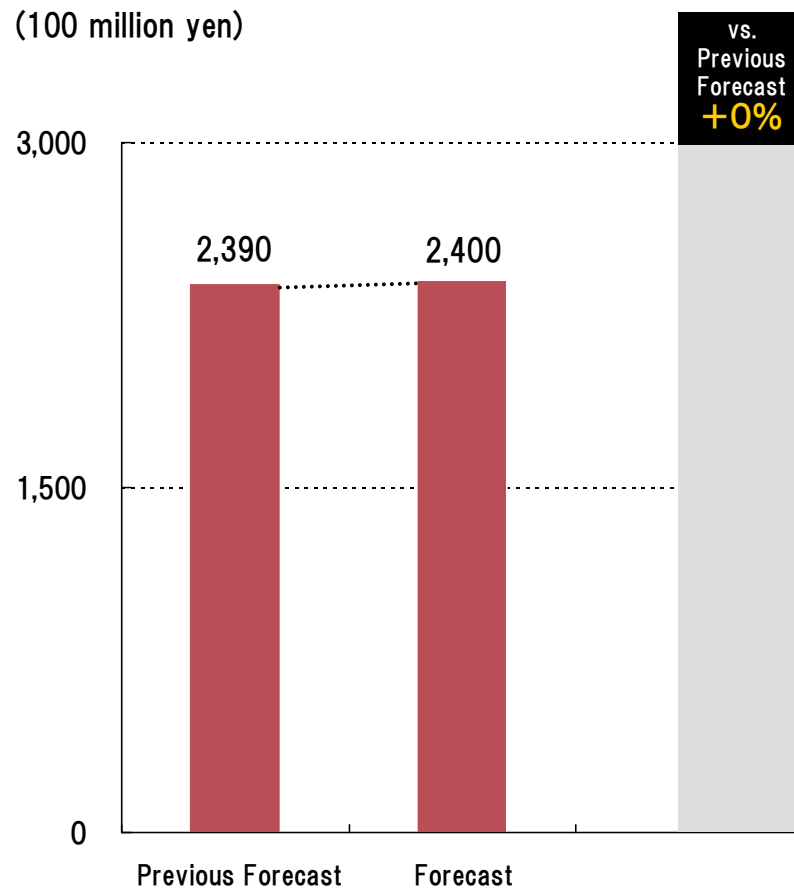


Information Systems & Electronic Components

- Sales of mobile phones to the U.S. market will fall due to the decline in demands for current models
- In automatic assembly systems, sales will decline due to postponement in investment among LIB-related customers
- In HDD, sales will increase primarily on brisk sales of on-board HDD devices resulting from tax incentives for environmentally friendly vehicles
- In chipmounters, while investment is forecasted to freeze mainly at prominent EMS in Japan, the U.S. and Europe, sales will follow previous forecast due to a recovery in demand in China and across Asia

Sales

Explanations of Deviations



■ Advanced Industrial Products

- In industrial material, sales will remain as previously forecasted due to demand sparked by overall economic recovery in automotive materials and other sectors offset delays in the launch of certain commercial materials
- Sales in silicon wafers and LCD materials will rise as customers ramp up production
- In optical components, sales will mainly be in line with expectations due to a recovery in demand in optical components for projectors

(100 million yen)

	08/Q1	08/Q2	08/Q3	08/Q4	09/Q1	09/Q2	09/Q3
Sales	1,829	2,404	1,633	1,883	1,325	1,492	1,451
Operating Income	19	106	23	1	-38	-38	4
Ordinary Income	26	113	30	-4	-32	-37	8
Net Income	-2	78	20	-25	-20	-33	-3

■ Sales by Segment

(100 million yen)

	08/Q1	08/Q2	08/Q3	08/Q4	09/Q1	09/Q2	09/Q3
Electronic Device Systems	250	612	327	494	200	233	238
Life Sciences	248	243	213	273	207	233	217
Information Systems & Electronic Components	443	616	420	558	352	398	384
Advanced Industrial Products	888	933	673	558	566	628	613

III

Sales Trends by Main Group

(100 million yen)

	08/Q1	08/Q2	08/Q3	08/Q4	09/Q1	09/Q2	09/Q3
<u>Electronic Device Systems</u>	250	612	327	494	200	233	238
Process Equipment	83	206	141	103	64	34	55
Metrology & Analysis System	94	187	77	162	61	114	100
LCD Manufacturing System	22	116	64	190	41	31	33
HD Manufacturing System	4	28	8	8	4	2	4
Others	47	76	37	31	31	52	45
<u>Life Sciences</u>	248	243	213	273	207	234	217
Biotechnology-related Business	40	53	36	67	37	53	49
Medical-related Business	189	177	154	190	158	181	160
Others	19	13	22	16	13	0	8
<u>Information Systems & Electronic Components</u>	443	616	420	558	352	397	384
Information System	149	309	203	314	178	193	169
Assembly System	50	94	32	79	23	42	33
Semiconductor	85	83	40	57	40	44	55
Media Devices	68	56	38	42	41	54	36
Others	91	74	107	65	69	65	91
<u>Advanced Industrial Products</u>	888	933	673	558	566	628	613
Industrial Material	421	478	340	278	265	285	310
Electronic Material	240	224	137	106	139	126	146
Optical-related Component	74	81	62	70	65	96	101
Others	153	150	134	105	96	120	56

[Notes on the data]

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END

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