FY13 1st Quarter Financial Results

July 24, 2013



FY13 1st Quarter Financial Results

- I FY13 1st Quarter (Highlights)
 - **■** FY13 1st Half Outlook
- **Ⅲ** Financial Data

I FY13 1st Quarter (Highlights)

FY13 1st Quarter (Highlights)

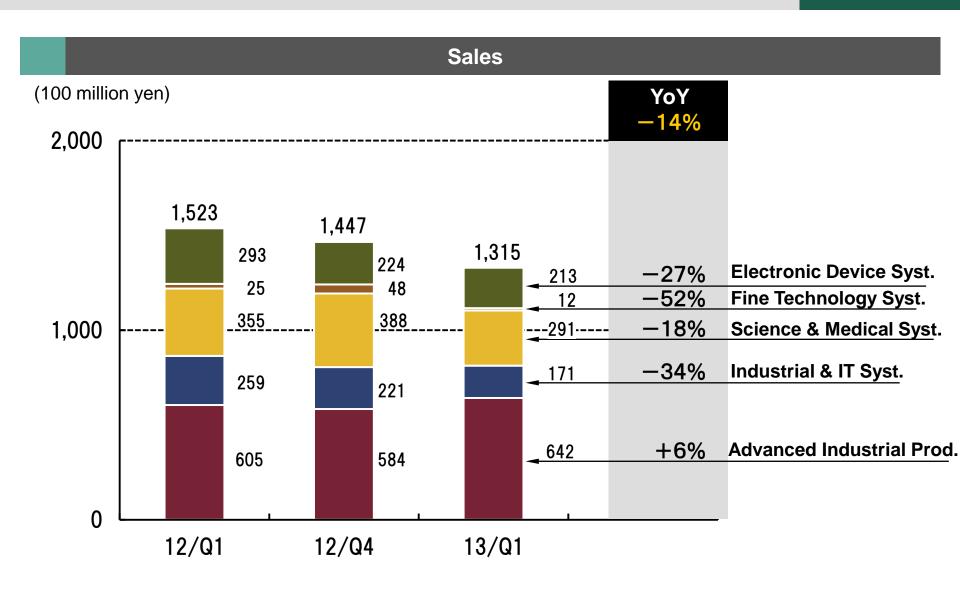


(100 million yen)

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	EV42 O4 Beaulte	EV12 O1 Populto EV12 O1 Populto		'oY	
	FY13 Q1 Results	FY12 Q1 Results	Increase/Decrease	Ratio	
Sales	1,315	1,523	-208	-14%	
Operating Income	0	94	-94	-100%	
Ordinary Income	5	99	-94	-95%	
Net Income	-15	62	-77	-%	
Net Income per Share	-10.76 yen	44.91 yen	-!	55.67 yen	

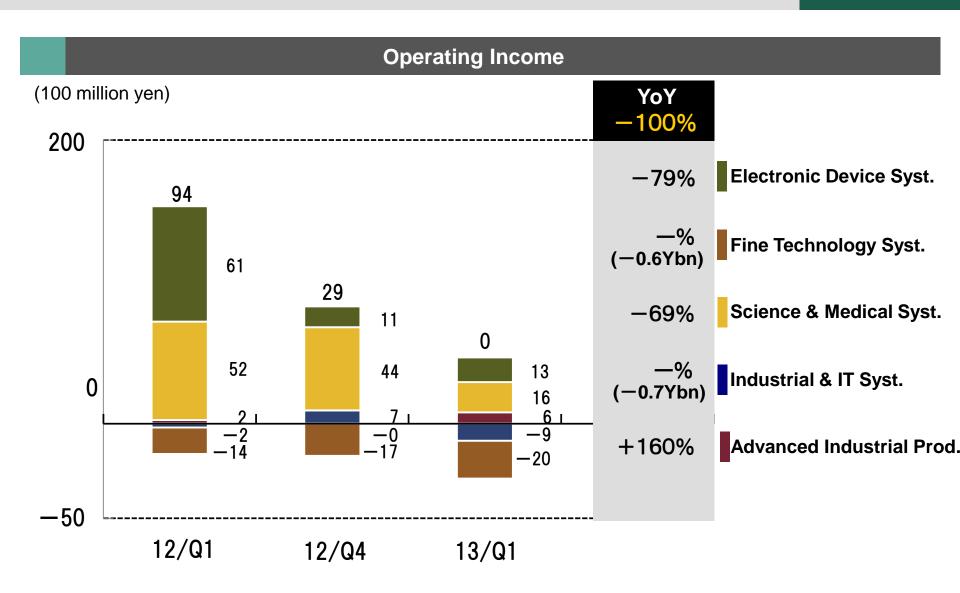
FY13 1st Quarter (Sales)





FY13 1st Quarter (Operating Income)





II FY13 1st Half Outlook

Note: (e) Previous Forecast (April 2013)

(e1) New Forecast

FY13 1st Half Outlook (Highlights)



(100 million yen)

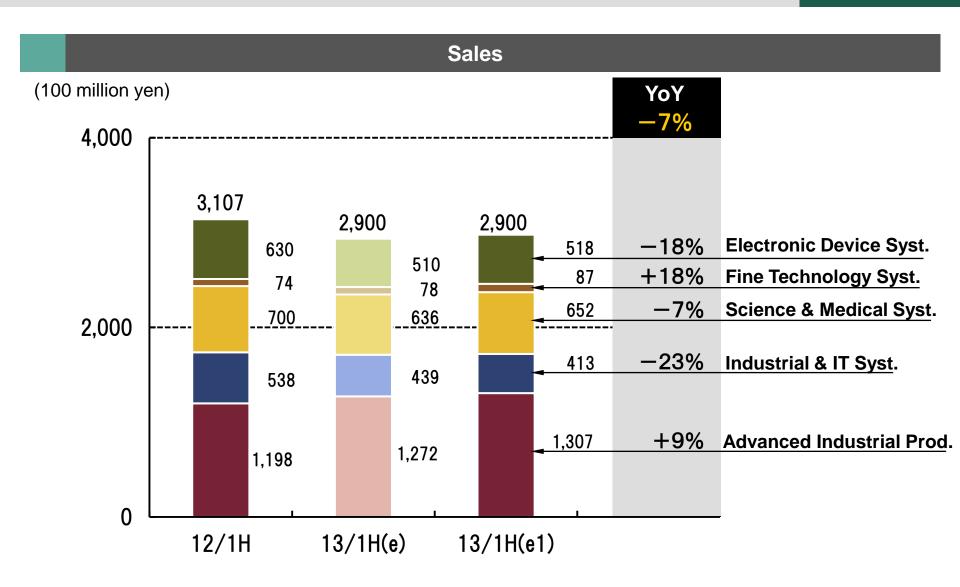
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	FY13 1H Outlook	12 1H Outlook		vs. Previous Forecast	
	F113 In Outlook	Increase/Decrease	Ratio	Increase/Decrease	Ratio
Sales	2,900	-207	-7%	±0	±0%
Operating Income	62	-98	-61%	±0	±0%
Ordinary Income	63	-102	-62%	±0	±0%
Net Income	38	-73	-66%	±0	±0%
Net Income per Share	27.63 yen	-53.14 yen		±00.00 yen	
Cash Dividend per Share	10.00yen	±00.00 yen		±00.00 yen	
FCF	+9		-30		_

Notes

- Previous forecast is based on published values in April 2013
- •FX rate estimate: 1USD=95yen, IEUR=125yen
- No changes in FY13 outlook

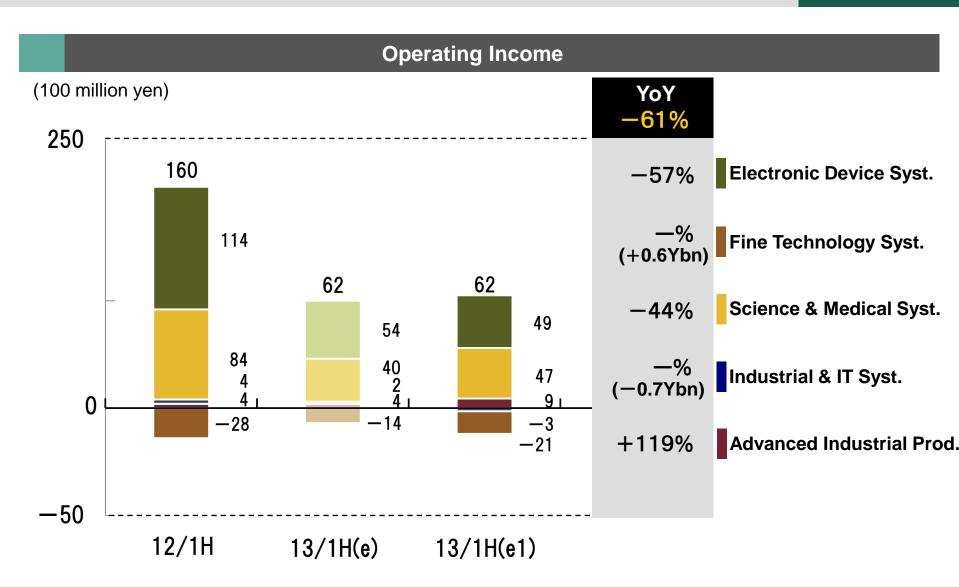
FY13 1st Half Outlook (Sales)





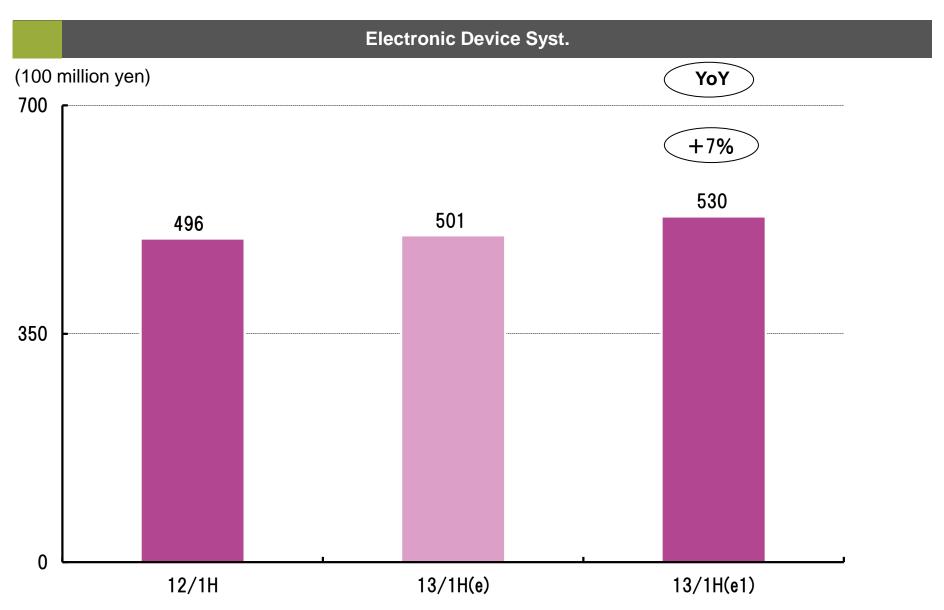
FY13 1st Half Outlook (Operating Income)





FY13 1st Half Outlook (Orders)





FY13 1st Half Outlook (Overview and Actions by Segments)



- Electronic Device Syst.
 - Uneven performance depending on customers and products despite brisk overall sales
 - →Focus on capturing investments in memory and upfront investment in logic and foundries from the second quarter onward
- Fine Technology Syst.
 - Continue to restructure business and accelerate new business development
 - →Work to actively shift business to growing fields such as organic light emitting diodes(OLED) and environment and new energy
- Science & Medical Syst.
 - Moderate recovery in the medical-related business anticipated
 - →Expand sales by continuously launching new products and accelerating development of new fields, such as blood coagulation tests and genetic tests
- Trading Divisions(Industrial & IT Systems/Advanced Industrial Products)
 - Strong growth in electronic components and materials (electronic device materials and solar cell materials) despite postponement of investment in industrial infrastructure
 - →Aim to develop business globally, especially in emerging countries in the fields of Social Innovation, Environment and New Energy, and Automobile and Transportation

Financial Data

Changes in Quarterly Results



(100 million yen)

			FY12 Q1	FY12 Q2	FY12 Q3	FY12 Q4	FY13 Q1
Sales / Operating Income	Electronic Device Systems	Sales	293	337	186	224	213
		Operating Income	61	52	4	11	13
	Fine Technology Systems	Sales	25	48	22	48	12
		Operating Income	-14	-14	-12	-17	-20
	Science & Medical Systems	Sales	355	345	241	388	291
		Operating Income	52	32	9	44	16
	Industrial & IT Systems	Sales	259	279	183	221	171
		Operating Income	-2	6	0	7	-9
	Advanced Industrial Products	Sales	605	592	583	584	642
ome		Operating Income	2	1	2	-0	6
0	Others & Elimination/Corporate	Sales	-15	-17	-14	-17	-15
		Operating Income	-6	-13	-3	-16	-7
	Tatal	Sales	1,523	1,584	1,200	1,447	1,315
Total Operating		Operating Income	94	66	1	29	0
	Ordinary Income		99	66	3	32	5
Net Income		62	49	3	8	-15	

Sales Change in Main Business



(100 million yen)	FY12/Q1	FY12/Q2	FY12/Q3	FY12/Q4	FY13/Q1
Electronic Device Systems	293	337	186	224	213
Process Equipment	113	90	78	102	90
Metrology & Inspection Equipment	138	156	71	98	82
Back-end & Assembly Equipment	42	90	37	24	41
Fine Technology Systems	25	48	22	48	12
FPD Manufacturing Equipment	16	34	14	34	9
HD Manufacturing Equipment , Others	10	15	8	14	3
Science & Medical Systems	355	345	241	388	291
Electron Microscopes	67	72	54	107	38
Other Scientific Instr.	26	44	29	75	51
Medical Products	220	201	131	175	171
Biotechnology Products, Others	42	28	28	29	31
Industrial & IT Systems	259	279	183	221	171
Industrial Infrastructure	96	142	76	121	61
Social Infrastructure	2	11	5	10	5
ICT Solutions	161	125	102	90	105
Advanced Industrial Products	605	592	583	584	642
Industrial C&M	154	155	143	160	188
Automobile/Transportation C&M	84	81	91	96	90
Electronic C&M	257	247	254	229	277
Fine Chemicals, Others	110	110	95	98	86

Notes on the data

- 1. All financial statement summaries and results predictions included in this presentation are on a consolidated basis unless otherwise stated. Numerical data is rounded off to the nearest 100 million yen.
- 2. In its disclosures, Hitachi High-Technologies may make statements that constitute forward-looking statements that reflect management's views with respect to certain future events and financial performance at the time of disclosure. Such statements are based on information available at the time of disclosure and may differ from actual results due to various external factors, both direct and indirect. In the event of a major discrepancy with the items disclosed, the Company will disclose on a case-by-case basis based on the law and/or the timely disclosure rules and regulations of the stock exchanges on which the Company is listed.

The information included in this material is for reference when investing, and not a canvass to invest. Brand selection and the final decision is at your own judgment.

END

FY13 1st Quarter Financial Results

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